

# Heterogeneous population in binary choices with externalities

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MDEF 2014

September 18-20, 2014: Urbino, Italy

# Motivation and literature

Binary games with impulsive agents:

- ▶ Bischi, Gardini, Merlone (2009): *Discrete Dynamics in Nature and Society*
- ▶ Bischi, Gardini, Merlone (2009): *Journal of Dynamical Systems and Geometric Theories*

Extension to ternary games with impulsive agents and linear costs (Braess paradox):

- ▶ Dal Forno, Merlone (2013): *Mathematics and Computers in Simulation*
- ▶ Diback, Avrutin, Dal Forno: (*work in progress*)

Introduction of proportional agents (homogeneous population):

- ▶ Dal Forno, Merlone, Avrutin (2014): *Discrete Dynamics in Nature and Society*

Experiments and agent-based model (heterogeneity is necessary):

- ▶ Dal Forno, Merlone (2013): *Proceedings of the 2013 Winter Simulation Conference*

Our goal here:

When considering the heterogeneous population, which properties are inherited from the homogeneous populations, what is lost and what is gained?

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**When considering the heterogeneous population, which properties are inherited from the homogeneous populations, what is lost and what is gained?**

# The formal model

The game:

- ▶ a repeated game
- ▶ a continuum of players chooses actions from  $A = \{L, R\}$
- ▶ each player updates its choice at each time  $t = 0, 1, 2, \dots$
- ▶ the set of players is normalized to the interval  $[0, 1]$

We introduce the following notation:

- ▶  $z_t^L \in [0, 1]$  denotes the fraction of players choosing action  $L$  at time  $t$ ;
- ▶  $z_t^R \in [0, 1]$  denotes the fraction of players choosing action  $R$  at time  $t$ .

# The formal model

**Binary choices:** when at any time  $t$  a fraction  $z_t^R$  of the population chooses action  $R$ , then a fraction  $z_t^L = 1 - z_t^R$  chooses action  $L$ . The state of the system can be represented by

$$z = z^R \in [0, 1]$$

**Cost functions** are linear and depend on  $z$ :

- ▶  $L : [0, 1] \rightarrow \mathbb{R}$  is the cost associated to action  $L$

$$L(z) = a_L + b_L z^L = a_L + b_L(1 - z)$$

- ▶  $R : [0, 1] \rightarrow \mathbb{R}$  is the cost associated to action  $R$

$$R(z) = a_R + b_R z^R = a_R + b_R z$$

with  $a_L, a_R, b_L, b_R > 0$ .

# The formal model

Agents are **cost minimizers** and **myopic**:

- ▶ If  $L \succ R$  or, equivalently,  $R(z_t) > L(z_t)$  then a fraction of the  $z_t$  agents who chose  $R$  switches to  $L$
- ▶ If  $L \prec R$  or, equivalently,  $R(z_t) < L(z_t)$  then a fraction of the  $(1 - z_t)$  agents who chose  $L$  switches to  $R$

Consequently, we define the following intervals (or regions) where each strategy is dominant:

- ▶  $R_L = \{z^R \in [0, 1] : L(z^R) < R(z^R)\}$
- ▶  $R_R = \{z^R \in [0, 1] : L(z^R) > R(z^R)\}$

# Dynamics with Homogeneous Population

# The map with *impulsive* agents

**Impulsive agents ( $X$ ):** the switching rate only depends on the sign of the difference between payoffs no matter how much they differ.

Taking into account that  $x_t^L = 1 - x_t^R$ , this is a 1D piecewise linear function with one discontinuity:

$$F_X : x_{t+1}^R = \begin{cases} (1 - \delta_L) x_t^R & \text{if } x_t^R \in R_L \\ (1 - \delta_R) x_t^R + \delta_R & \text{if } x_t^R \in R_R \end{cases}$$

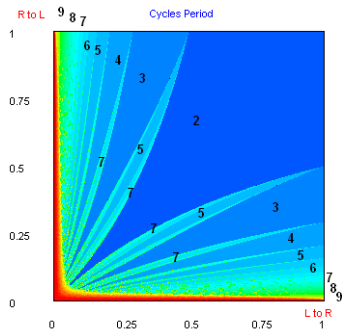
where  $\delta_R$  and  $\delta_L$  model the fraction of players switching choice.



# The map with *impulsive* agents

## Proposition:

Given  $\delta_L, \delta_R$ , the map has only one attractor, a stable cycle of some period  $k$ , and any initial condition  $x_0 \in [0, 1]$  gives a trajectory converging to such  $k$ -cycle.



Bischi, Gardini, Merlone (2009a, 2009b)

# The map with *proportional* agents

**Proportional agents ( $Y$ ):** the switching rate depends not only on the sign of the difference between payoffs, but also on the relative difference between payoffs.

When  $R \succ L$ , the difference  $L(y^R) - R(y^R)$  is normalized by the largest value of this difference, obtained in correspondence of  $y^R = 0$ :

$$L(0) - R(0) = a_L + b_L - a_R$$

When  $R \prec L$ , the difference  $R(y^R) - L(y^R)$  is normalized by the largest value of this difference, obtained in correspondence of  $y^R = 1$ :

$$R(1) - L(1) = a_R + b_R - a_L$$

# The map with *proportional* agents

Taking into account that  $y_t^L = 1 - y_t^R$ , this is a 1D piecewise smooth map:

$$F_Y : y_{t+1}^R = \begin{cases} (1 - \delta_L \rho_t^R) y_t^R & \text{if } y_t \in R_L \\ (1 - \delta_R \rho_t^L) y_t^R + \delta_R \rho_t^L & \text{if } y_t \in R_R \end{cases}$$

with

$$\rho_t^L = \frac{a_L + b_L - a_R - (b_L + b_R) y_t^R}{a_L + b_L - a_R}$$

and

$$\rho_t^R = \frac{a_R - a_L - b_L + (b_L + b_R) y_t^R}{a_R + b_R - a_L}$$

# The map with *proportional* agents

## **Proposition:**

Map  $F_y$  is continuous in  $[0, 1]$  and (when feasible)

$$y^* = \frac{a_L - a_R + b_L}{b_L + b_R}$$

is the unique fixed point, which is globally stable – although it may be either locally stable or unstable.

Dal Forno, Merlone, Avrutin (2014)

# Dynamics with Heterogeneous Population

# Heterogeneous population

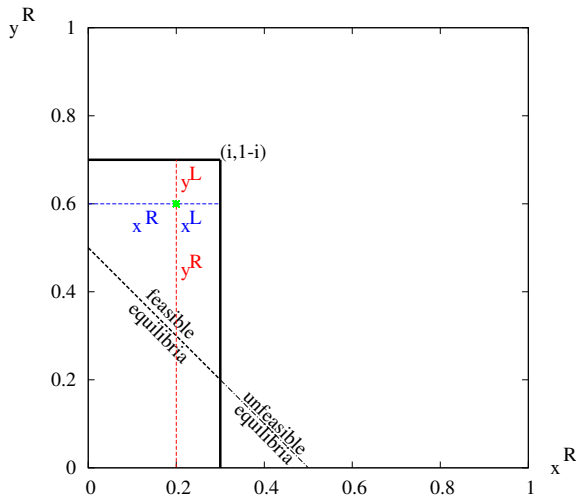
In the heterogeneous population agents compare the payoffs and react according to their own type, as:

$$(x_{t+1}^R, y_{t+1}^R) = (F_X(x_t^R), F_Y(y_t^R)) = \mathbf{F}(x_t^R, y_t^R)$$

with map  $\mathbf{F} : [0, i] \times [0, 1 - i] \rightarrow [0, i] \times [0, 1 - i]$  defined as:

$$\mathbf{F} : \begin{cases} F_X : x_{t+1}^R = \begin{cases} (1 - \delta_L) x_t^R & \text{if } x_t^R + y_t^R \in R_L \\ (1 - \delta_R) x_t^R + \delta_R i & \end{cases} \\ F_Y : y_{t+1}^R = \begin{cases} (1 - \delta_L \rho_t^R) y_t^R & \text{if } x_t^R + y_t^R \in R_R \\ (1 - \delta_R \rho_t^L) y_t^R + \delta_R \rho_t^L (1 - i) & \end{cases} \end{cases}$$

# A convenient graphical representation

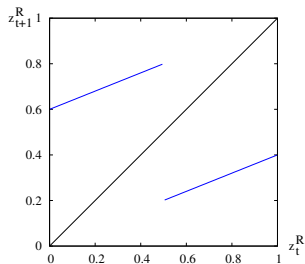


## Example:

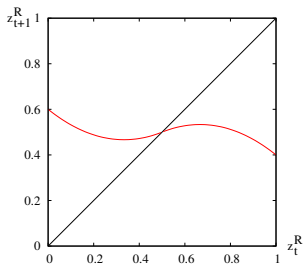
- ▶  $a_L = a_R = 27$
- ▶  $b_L = b_R = 24$
- ▶  $i = 0.3$

# A convenient graphical representation

We represent the map using the aggregating variable  $z^R := x^R + y^R$ , which describes the state of the system.



Homogenous  
impulsive

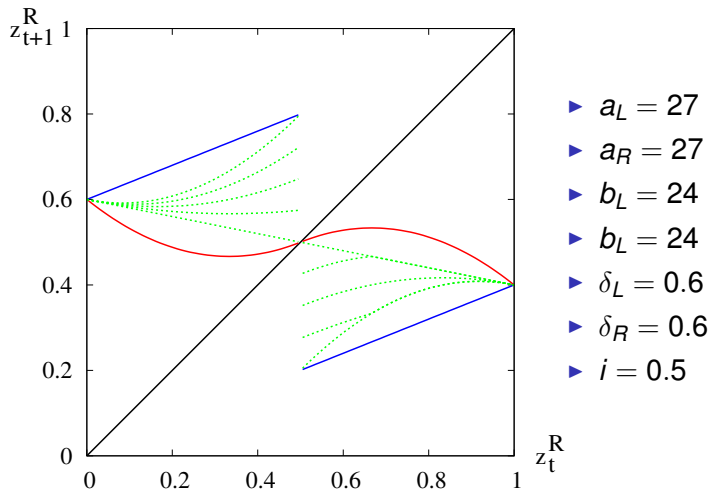


Homogenous  
proportional

- ▶  $a_L = 27$
- ▶  $a_R = 27$
- ▶  $b_L = 24$
- ▶  $b_R = 24$
- ▶  $\delta_L = 0.6$
- ▶  $\delta_R = 0.6$



# A convenient graphical representation



# Heterogeneous population: results

## Proposition:

Assume  $0 < z_t^R < 1$  and define

$$\alpha_t^L = \frac{x_t^L}{x_t^L + y_t^L} = \frac{i - x_t^R}{1 - z_t^R}, \quad \alpha_t^R = \frac{x_t^R}{z_t^R}$$

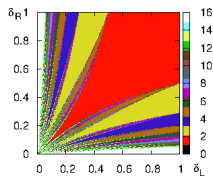
If  $L(z_t^R) < R(z_t^R)$ , then

$$z_{t+1}^R = \alpha^L \left[ z_t^R + \delta_R (1 - z_t^R) \right] + (1 - \alpha^L) \left[ z_t^R + \delta_R \rho_t^R (1 - z_t^R) \right];$$

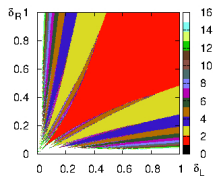
if  $L(z_t^R) > R(z_t^R)$ , then

$$z_{t+1}^R = \alpha^R \left[ z_t^R - \delta_L (1 - z_t^R) \right] + (1 - \alpha^R) \left[ z_t^R - \delta_L \rho_t^R (1 - z_t^R) \right].$$

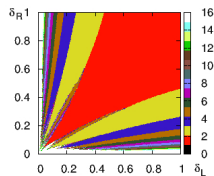
# From impulsive to proportional behavior: what happens in between?



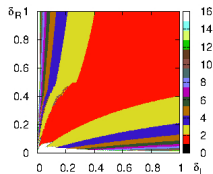
$i = 1.00$



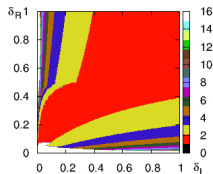
$i = 0.90$



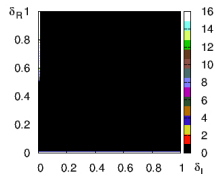
$i = 0.75$



$i = 0.25$



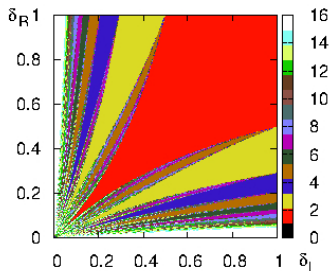
$i = 0.10$



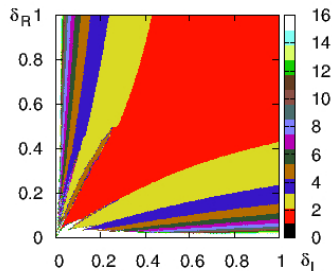
$i = 0.00$

# From impulsive to proportional behavior: what happens in between?

Consider  $a_L = a_R = 27$ ,  $b_L = b_R = 24$



$i = 1$



$i = .5$

We still have cycles, but we have lost period adding structure and symmetry.

## Period 2 cycles

To find 2-cycles we consider orbits belonging to  $R_L$  and  $R_R$ :

$$(\mathbf{x}, \mathbf{y}) = f_R(f_L(\mathbf{x}, \mathbf{y}))$$

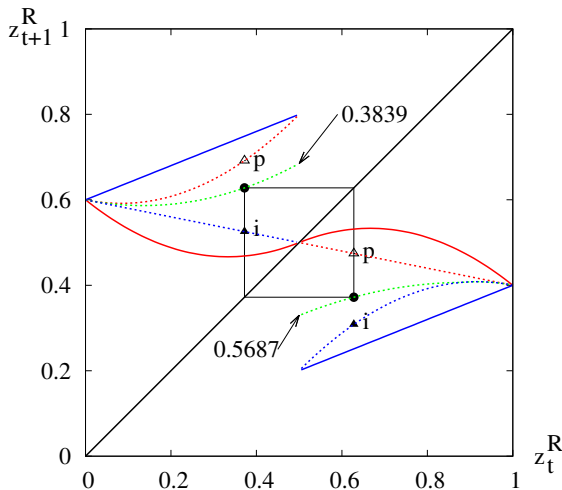
The orbit of a cycle of period two is given by the feasible solution  $x^{R*} \in [0, i]$  and  $y^{R*} \in [0, 1 - i]$  of the system

$$\begin{cases} x^R = \frac{\delta_R}{\delta_L(1-\delta_R)+\delta_R} i \\ \gamma_0 (y^R)^4 + \gamma_1 (y^R)^3 + \gamma_2 (y^R)^2 + \gamma_3 y^R + \gamma_4 = 0 \end{cases}$$

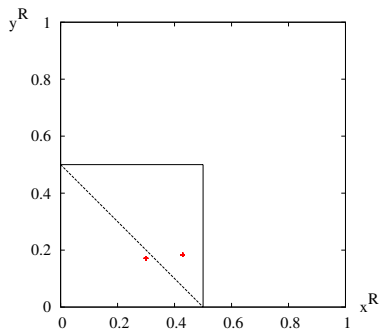
where  $\gamma_0, \gamma_1, \gamma_2, \gamma_3, \gamma_4$  can be computed from  $x^R$  and the map parameters:  $a_L, b_L, a_R, b_R, i, \delta_L, \delta_R$ .

## Period 2 cycles: an example

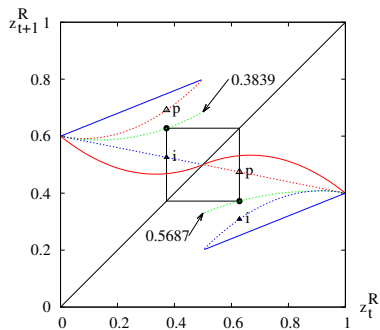
In general, in the two regions, the ratios of impulsive agents determine different  $\alpha$  and the different heterogeneous population dynamics which are selected



# Period 2 cycles: an example

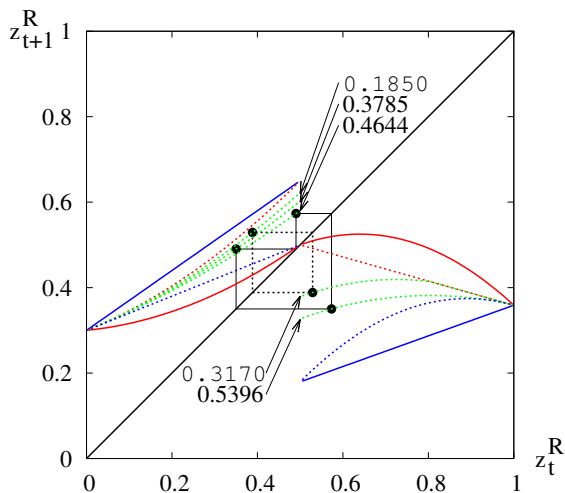


State space



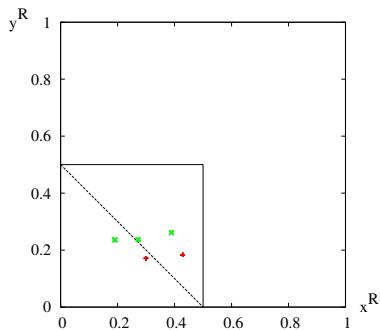
Map

# Coexistence: an example

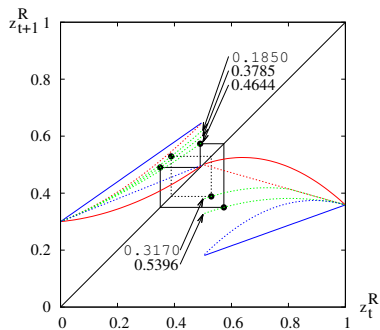




# Coexistence: an example

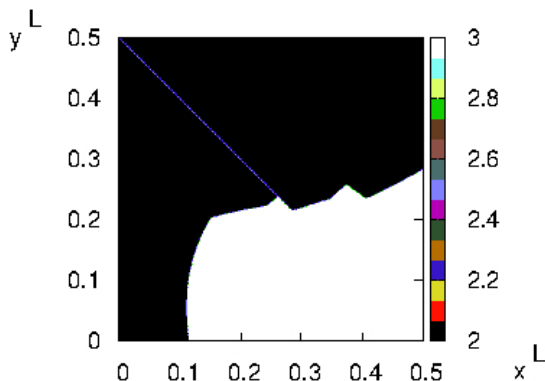


State space



Map

## Coexistence: an example



Depending on the initial condition we have either a 2- or a 3-cycle

# Conclusion

# Conclusion

With heterogeneous population the dynamics is much more complex

- ▶ the dynamics of the heterogeneous population is a convex linear combination of the homogeneous populations dynamics
- ▶ even a small percentage of impulsive agents qualitatively rules the dynamics

What is inherited?

- ▶ We still have cycles: overshooting is still persistent

What is lost?

- ▶ We lose period adding and symmetry: less elegant mathematical structure

What is gained?

- ▶ We have coexistence: the initial condition matters